Message Text

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INFO OCT-01 ISO-00 EB-07 /018 W

R 111415Z DEC 76 FM AMCONSUL DHAHRAN TO USDOC WASHDC INFO SECSTATE WASHDC 5133 AMEMBASSY JIDDA

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E.O. 11652: N/A

TAGS: BENC, EMIN, EALR, EIND, SA SUBJECT: SAUDI STEEL COMPLEX

REF: USDOC 21211

- 1. RE REFTEL, POST IS NOT FAMILIAR WITH "PETROMAR STEEL COMPLEX".
 ONLY STEEL PROJECT IT IS AWARE OF IN ITS CONSULAR DISTRICT IS
 STEEL MILL AT JUBAIL (WHICH HAS RECENTLY BEEN DOWNGRADED TO A
 SPONGE IRON PLANT). JUBAIL PROJECT IS BEING PUT TOGETHER BY
 CONSORTIUM LEAD BY MARCONA, 1 MARITIME PLAZA, SAN FRANCISCO.
 CONGENOFF WAS TOLD BY SAG OFFICIAL RECENTLY THAT SWINDELL-DRESSLER
 PROCESS IS HIGH ON LIST OF FOUR PROCESSES BEING CONSIDERED FOR
 PROPOSED SPONGE IRON PLANT BUT NO DECISION WOULD BE MADE UNTIL
 LATTER PART OF 1977. ACCORDING TO OUR SOURCE OF INFORMATION,
 MINISTRY OF INDUSTRIES INTENDS TO SIGN CONTRACT EARLY IN 1977
 WITH MARCONA TO CONDUCT ENGINEERING STUDIES AND OUT OF THOSE
 STUDIES WILL COME DECISION AS TO WHICH PROCESS TO USE.
- 2. ASSUME DEPT WILL FOLLOW UP FOREGOING WITH CALL TO MARCONA IN CALIFORNIA. POST WOULD APPRECIATE RECEIVING SUMMARY OF CONVERSATION AS IT IS IN FINAL STATE OF DRAFTING AIRGRAM WHICH REVIEWS ALL INDUSTRIAL PROJECTS PLANNED FOR JUBAIL. ONE OF LOOSE ENDS ON THIS PROJECT, WE DISCOVERED, CONCERNS WHO WILL PARTICIPATE IN CONSORTIUM. A NUMBER OF COMPANIES HAVE BEEN MENTIONED BUT MOST, ACCORDING TO OUR INFORMATION, HAVE WITHDRAWN FOR ONE REASON OR ANOTHER. IT WOULD BE HELPFUL IF DEPARTMENT WOULD FIND OUT FROM MARCONA WHO IT CONSIDERS LIMITED OFFICIAL USE

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TO BE FIRMLY ON BOARD FOR THE JUBAIL PROJECT. COMMENTS OF

MARCONA ON ITS PROPOSED PROJECT FOR JUBAIL WOULD BE VERY HELPFUL AS WE SEE PROJECT ONLY FROM SAUDI SIDE. WE NOTE THAT MARCONA DOES MAINTAIN REPRESENTATIVE IN CONSULAR DISTRICT BUT WE HAVE BEEN UNABLE TO REACH HIM FOR OVER TWO MONTHS. BUSHNELL

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